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## U.S. Maritime Technology Export Initiative

- Are you a U.S. maritime technology/BlueTech company?
- Are you learning how to increase exports?
- Are you looking for B2B networking and meeting VIP Buyers at Oceanology International North America in San Diego in Feb. 2017?
- Are you looking for funding to subsidize up to 50% of the total cost for one person in your company to attend foreign trade shows and trade missions, including airfare, lodging, meals and exhibition fees?

**The Maritime Alliance**, in collaboration with the U.S. International Trade Administration, is launching a three-year U.S. Maritime Technology Export Initiative to increase BlueTech exports!

Selected small companies (up to 20 employees or up to \$2MM in annual revenue and with limited trade show experience) will be invited to participate in the following activities, through multiple application periods:

- **Oceanology International North America (Feb 14-16,2017) – San Diego, CA**  
Up to 25 U.S. small companies will receive up to 30% discount to occupy a space in the BlueTech Pavilion on the trade show floor, and gain VIP Access to key foreign buyers including representatives of marine institutes and ports.
- **Ocean Business trade show (April 4-6, 2017) Southampton, UK**  
Up to 10 U.S small companies will receive up to 50% discount on one person's airfare, lodging, meals and exhibition fees to occupy a space in the TMA Pavilion on the trade show floor. **PLUS**, a follow-on trade mission likely to include the Ports of Rotterdam, Hamburg and Copenhagen with B2B meetings, organized, in association with TMA cluster partners in Europe.
- **Oceanology International (March 13-15, 2018) – London, UK**  
Up to 15 U.S. small companies will receive up to 50% discount on one person's airfare, lodging, meals and exhibition fees to occupy a space in the TMA Pavilion on the trade show floor. **PLUS**, a follow-on trade mission in association with TMA cluster partners

Applications will be available in mid-November 2016, and **due December 16<sup>th</sup>, 2016** for consideration by a national advisory panel. For more information, visit [www.themaritimealliance.org](http://www.themaritimealliance.org) or contact TMA Executive Director Greg Murphy at [grmurphy@themaritimealliance.org](mailto:grmurphy@themaritimealliance.org).